

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	10590	Agenda Number	25.
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Meeting Date:	November 3, 2011
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Department:	Purchasing
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## Subject

Authorize award and execution of a contract with TRILLIUM DEVELOPMENT LTD CO., Scottsdale, AZ, for a one-time purchase of 120,000 feet of traffic signal cable for the Austin Transportation Department, for a total contract amount not to exceed \$55,638.

## Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Operating Budget of the Austin Transportation Department.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of eleven bids received.
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Prior Council Action:	
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For More Information:	Steve Cocke, Buyer II, 974-2003
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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Related Items:	
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## Additional Backup Information

This contract is for the purchase of 60,000 feet of traffic signal cable # 14 stranded copper 7 conductor and 60,000 feet of traffic signal cable # 14 stranded copper 4 conductor to be delivered to Traffic Signals and Control for use by the Transportation Department. The purchase of this cable is needed for installation of new traffic signals and school flashers, or for the repair of existing traffic signals and school flashers. Installation of traffic control devices such as traffic signals and school flashers are responsibility of the City as required by the State law.

MBE /WBE solicited: 9/0

MBE /WBE bid: 3/0

**BID TABULATION**

IFB No. SDC0215

Traffic Signal Cable 14 Strand Copper (7 & 4 Conductor)  
(2 line items)

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
Trillium Development Scottsdale, AZ	\$55,638.00
Wildcat Electric Supply San Marcos, TX	\$56,400.00
Metro Wire & Cable Lawrenceville, GA	\$56,460.00
Paige Electric Co. Union, NJ	\$57,600.00
KBS Electric Austin, TX	\$57,720.00
Techline, Inc. Austin, TX	\$64,500.00
American Wire Group Hallandale, FL	\$65,280.00
TW Cable LLC Farmingdale, NY	\$65,677.20
Lysander Supply Solutions Huntsville, TX	\$72,000.00
ICC Cable Corp Sugar Land, TX	\$81,900.00
Texas Electric Georgetown, TX	\$85,800.00

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Two hundred and two notices were sent, including 9 MBEs and 3 WBEs. Eleven bids received, with no response from the MBE /WBEs.
- c. This is the first time to establish a master agreement for the cable however, compared to the last spot purchase made in June 2011, the contract price represents a 64% decrease in cost. This decrease can be attributed to the greater quantities being purchased under the new agreement being requested.

#### **APPROVAL JUSTIFICATION**

- a. Eleven bids received.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.